

## Choosing a Counter-Measure Team

To insure your getting a professional Technical Surveillance Counter Measures service when interviewing the prospective team you should:

- \* Ask to see a their insurance certificate that specifies TSCM
- \* See proof of experience for the *personnel* who will be conducting *your* sweep
- \* See Technical Data sheets on the equipment they will use to conduct the sweep
- \* Insure that their equipment will pickup Micro Wave transmitters
- \* Insure that you can have a printout, visual and audio record (video tape) of any activity noted
- \* Insure they have the capabilities to breakout data from a burst transmitter
- \* Insure they are conducting a complete phone line analyzation, not just checking the voltage, (the new electronics can not be picked up by voltage)
- \* Insure they have the ability to conduct "Real Time" analyzation
- \* Insure they can conduct non alerting analyzation
- \* Do they have credible references, (who else do they work for)
- \* Request a copy of a sanitized report so you can see how professional they are
- \* Request an overview of what inspections will be conducted
- \* Determine if they are licensed to perform TSCM Sweeps (States require Licenses)
- \* Determine if they have the personnel available to conduct a proper sweep (this is not a one man job, a properly completed sweep will take a team several hours)

A professional TSCM team will have at least \$50,000 invested in their equipment, we have well over \$300,000 worth of electronics. They will have current up to date equipment and training to keep up with the most current industrial espionage threats. They will need to have at a minimum a spectrum analyzer with capability to read a minimum of 25 GHz, a wideband receiver, an electro magnetic field detector, an analyzer capable of receiving micro wave transmittances, a telephone analyzer that can analyze break percentages and recognize blue streak taps, and equipment to recognize laser transmittances.

The above should be determined prior to any services being completed. If they are not conducting a thorough sweep they should not be there at all.

